

ANNUAL GENERAL MEETING <u>Tuesday, 16th May 2017</u> <u>At PGG Wrightsons Woolstore, 530 Blenhiem Road, Chirstchurch</u> <u>Meeting commenced at 3.10pm</u>

Board Present: Bill Dowle (Chairman), Bruce Abbott (Executive Officer), Allan Frazer (Vice Chairman), Trudi Landreth, Vivienne Lewis, John Sanders, Don Urquhart and Rob Cochrane.

Classers/Other Attendees Present: Dawn Ratana, Mike McCusker, Richard Moriarty, Emarina Watson, Mary-Liz Sanders, Brent Dalzell, Tina Elers, Maiden Elers, Marg Forde, Bruce Tinnock, Tineke Bowron, Sandra Harnett, Terence Mucahy, Karen Wilkins-Duff, Dugald Rutherford, Cedric Aramoana, Robyn O'Donnell, Dave York, Nigel Cossar, Mick Gillingham, Graeme Goodger, Graham Nell, Ian Shaw and Guy Palmer

Great sign in apologies if we have missed anyone

Apologies Received: Martin Patterson, Robert Todhunter, Sarah Falconer, Sarah Dalzell, John & Barbara Hosie, Kelly Paku, Christene Forsythe, Ian Kofoed, Dave Carr and Graeme Bell

Move that the apologies be accepted and leave of absence be granted Moved: Ian Shaw Seconded: Trudi Landreth CARRIED ALL

CHAIRMANS WELCOME

MINUTES OF THE LAST AGM:

Meeting was held at the Greyway Room, Timaru Racecourse on the 10th of May 2016 Minutes circulated and taken as read

> MOVED as read: Margaret Forde SECONDED: Karen Wilkins-Duff CARRIED ALL

Matters arising from last AGM minutes: NONE

Move that the minutes represent a true and correct record of the Annual General Meeting. MOVED: Allan Frazer SECONDED: Vivienne Lewis CARRIED ALL

CHAIRMANS REPORT: Circulated and Read by Bill Dowle APPENDIGE A

> Move that the Chairman's report be accepted MOVED: Trudi Landreth SECONDED: Don Urquhart CARRIED ALL



FINANCIAL REPORT (01/01/2016 to 31/12/16):

Annual accounts circulated and taken as read Passed with auditor

Move that the Association's Financial Annual report be accepted MOVED: Allan Frazer SECONDED: Vivienne Lewis CARRIED ALL

- Discussed at Board meeting last night and all board members agreed to waive payment of Board Honorarium fee. Board members can claim expenses incurred relating to Board duties.
- Current Subs Move that subs remain at \$110.00 including GST with discount offered if paid by due date MOVED: Karen Wilkins-Duff SECONDED: Don Urquhart

CARRIED ALL

EXECUTIVE OFFICERS REPORT:

Circulated and Read by Bruce Abbott APPENDIGE B

> Move that the Executive Officers report be accepted MOVED: Bill Dowle SECONDED: John Sanders CARRIED ALL

ELECTION OF DIRECTORS:

Sarah Dalzell Does not seek relection as a South Island representative.

Bill Dowle (Chairman) thanked Sarah for her time whilst on the Board.

One nomination has been received: South Island – Terence Mulcahy

> Move that Terence be accepted to the NZWCA Board as a replacement for resigning Board member MOVED: Bruce Abbott SECONDED: Bill Dowle CARRIED ALL

ELECTION OF PATRONS:

Dave McPherson is listed as a patron of the NZWCA Bill Dowle nominated that Dave McPherson be re-elected as a Patron

> MOVED: Bill Dowle SECONDED: Bruce Tinnock CARRIED ALL



GENERAL BUSINESS:

 Margaret Forde asked that information/application form on becoming an Associate Member be made available to Classers to give to Farmers.
Discussed that Associate Members get newsletters and all information that Classers receive but do carry any voting rights

ACTION: Once letters have been sent out Information and Application form will be put onto the website

PRESENTATION OF CLASSING MERIT AWARDS 2016-2017 YEAR:

Merino Awards Sponsored by N Z MerinoMerit Award:Murray McLachlanMt Nicholas Station

Commendations:	
Rose Barnett	Moutere Station & Otematata Station
Anne- Marie Parcell	Mt St Bathans
Pagan Karauria	The Gorge
Sarah Dalzell	Mount Noble
Jason Nahona	Lindis Downs

Mid Micron Awards Sponsored by C P WoolsMerit Award:Kelly Paku-TaylorBlack Rock

Commendation: Phyllicia Jorgensen Idavale

Owner Classer Awards Sponsored by PGG Wrightson WoolMerit Award:Gus SandallUpton Fells

Commendations: Juliet Jones Matarae John Sanders Matangi

Crossbred Awards Sponsored by Canterbury Wool Scour

Merit Award:Vivienne LewisNgamateaVivienne was present to accept her award.Vivienne thanked the owner of Ngamatea Station,Phillipa Wright of Wright Wools, her mentor Diane Chilcott and her team of Shearers, WoolHandlers, quality controllers, and cooks and she also thanked her husband.

North Island Award Sponsored by Brendan Mahony Shearing Merit Award: Sonya Johansen Timahanga

MEETING CLOSED 4.00PM



APPENDIGE A

NZWCA CHAIRMANS ANNUAL REPORT 2017.

I began last year's annual report with a comment that Bruce Abbott as Registrar/executive officer had done great work in promoting our association to people and organisations that may not have realised what we do in the wool harvesting industry, this year that great work has continued, and the results of his efforts since taking the position I feel are starting to come through. This is best reflected from the support he has managed to bring on board for the Field days that have been run under our banner and the support for them from other Wool Industry players as well as the Wool Harvesting side, who have themselves had plenty of issues to grapple with.

We have continued to look at cutting our costs and after a great effort from several people we have now got email addresses for all members (who have email) so can now communicate this way, saving a lot of time and expense by not having to print, fold, envelope stuff and post newsletters, only needing to post a handful. This also opens the way for having the communication more frequent and perhaps timely as information can be sent when relevant, not waiting until the next newsletter, when it may be too late.

Our message has also continued to be put in the Shearing Magazine, I'm confident in saying that ideas and articles for both would be appreciated. As I have frequently said it is the member's organisation, so if you have something that may be worth putting out there, information, story or just interesting send it to Bruce and it can go from there.

Our Facebook page, now a Group, is getting a bit more use, most of which is coming from Trudy and Kristal Wilson. If you have something "Wool" related put it up there.

Once again much of our effort has gone on the Training front. Our thanks again to Allan for his efforts with Wool Industry Education Group (WIEG). It was very disappointing after thinking that we had managed to get it going with Lincoln/Telford that they pulled out and they had to regroup and pick up the pieces, negotiations with Taratahi have been positive. Allan will be explaining the progress made in his address. Without education our industry will disappear, I sometimes fear this will happen anyway as the wool industry struggles to survive (especially in the cross bred sector) but the added value we can contribute by ensuring standards with proper preparation and presentation we must persist as wool is such a great fibre as we all know. I do sometimes though wonder if we are going about this message the wrong way. Many growers (especially in crossbred) see wool as a by-product that is a cost to have but part of animal health. Should we be pushing it as the "penalty" from poor preparation and presentation? If the difference between well prepared/presented wool is 10c per Kg, if the shearers are doing 200 an hour cutting 5 Kg per head that would be \$100 "Cost" for doing it wrong. Currently I understand that some poorly prepared wools are not selling, This equates to a 100% penalty, but the costs of shearing etc. are still there. I would like to think that with an educated Registered Classer/Q stencil holder on the job the preparation/presentation will be good. Growers sometimes won't see a benefit but they hate seeing a cost. This year sees the industry with the ongoing issue of poor returns for the crossbred sector but from what I read things are looking bright in the mid and fine ends. At least there is some positivity somewhere. The growing stockpile of stronger wools though is a worry.



Last year we said Goodbye to Ecky & Rose and welcomed Viv to the board. Having stronger representation from the North Island has been great and with the perspective from contracting side with Viv a bonus. During the year Dave decided he wanted to comment on Wool industry and training issues under his own banner so decided to resign from the board, sorry to see him go but he will always be contributing to the industry in a positive way. Sarah has unfortunately decided that her limited time she can no longer be on the board, but I'm sure we will still have her support and help in the industry.

We have also made a small change with our representation from the broking side. Don Urquhart had been on the board for what is normally recognised as the full term but his contribution as a Private Merchant has been such that we felt we should continue to have a merchant representative as well as a broker representative. It isn't a cost to us but the extra contribution will only enhance us as it to both the Brokers and Merchants that we are preparing clips for. Once again I would like to thank Bruce for his sterling work. He took on the job when we were in a position that we wondered if we had a future and has pushed us out to where I am sure we are seen as a vital part of the industry.

Annette has continued to keep us all in line and doing what we should. Her new job has made some things more difficult for us in some ways but we can always work around these small issues. Her work is invaluable and she keeps the finances tidy and up to date.

The rest of the Board have all made a vital contribution and as I have said before we need new blood on the board. I feel I have been here probably too long so would welcome someone keen to take over as chair.

Thank You Bill Dowle Chairman NZWCA.



APPENDIGE B

NZWCA EXECUTIVE OFFICERS ANNUAL REPORT 2017

In the past two years we have had a number of field days, not only for our classers but also for senior shed hands and pressers. We have included this last group as they are very important to how classers can achieve a very good result on the preparation of a wool clip. These day have had attendances of 40 plus and very positive feedback. These days would not be possible without the co-operation from the many factions within the wool industry. So my thanks to All Wool Brokers, Wool Merchants, Wool Scour and Shearing Contractors for assistance in holding these field days.

Your Association has been part of the Industry Partnership Group (I P G) which is the advisory group from the Wool Harvesting Industry to Primary I T O. Our contribution has been largely on the wool side and we have made a number of suggestions on the re- evaluation of Level 2, 3 and 4 Wool Harvesting work books. I consider that our involvement is important and have encouraged others from the wool sector to join this group. I am pleased to advise that Straun Hulme from Canterbury Wool Scour and Philippa Wright of Wright's Wool have recently joined.

Over the past 18 months we have regularly been supplying articles and photos for the Shearing Magazine. It is good to be able to have a forum to not only connect with our members but the whole Wool Harvesting Industry. I actively encourage contributions from you all.

Health & Safety is an area that we all must be aware of and ensure we have the correct documentation in place to cover you personally. Your Association does have that material and for a very small cost it can be supplied to our financial members.

Our involvement with Wool Industry Education Group has been massive in terms of time and effort. It pleasing that firm progress has been made on re-establishing training for the wool industry through Taratahi Agricultural Training Centre in Masterton. The re-establishment of training has

had its high and lows with originally having a course started by Lincoln/Telford, only for Lincoln to pull the course after some 6 months. Our thanks go to Vice Chairman Allan Frazer (also facilitator of WIEG) for his sterling work in progressing training for our industry. The group also convened a workshop to promote and attract young people into the wool industry. The workshop was attended by all the major players in the industry and it is hoped that some of the initiatives from this workshop will bear fruit in the future.



My major concern for the future of this association is can it survive, when in the past two years we have made losses (2015 - \$14,104 & 2016 - \$8,362). To try and correct these losses we can reduce what we provide our members and the Wool Harvesting Industry or alternatively increase our membership fee which I am sure would not meet with general approval. I feel this would be a backward step and to try and increase our funding last year we did a trial of approaching Fine Wool Farmers to join our association as associate members. This had a success rate of 24% and we intend to extend our approach to all fine wool farmers in New Zealand. I ask you, our members to please encourage your clients (farmers) to support us so that the work we have started can carry on.

This journey I have been on for the past two years has been fulfilling in more ways than one but the progress that I feel has been made would not of happen without the support of your board, the very able support given to me by our Secretary/Treasurer Annette Gamble and the general support from the wider Wool Industry, to all, thank you.

It would be remiss of me not to mention the help my wife Pat has given me in producing articles, correcting spelling and grammar mistakes and putting up with the time I spend carrying out work for the association when we are supposed to be in retirement.

Bruce Abbott

Executive Officer/Registrar

New Zealand Woolclassers Association